



General Insurance solutions

2024



Who is Collinson?

WHO WE ARE

1700+ people

17 offices

14 countries



30+

years' experience
in travel & finance



£1.1^{bn}

revenue to keep
us innovating



400m+

consumers
across the globe



Discover the
loyalty, benefits and
insurance solutions
that make you
stand out
and stand apart.

WHAT WE DO



Insurance
& Protection



Airport & Travel
Enhancement



Loyalty & Customer
Engagement



Valuedynamx

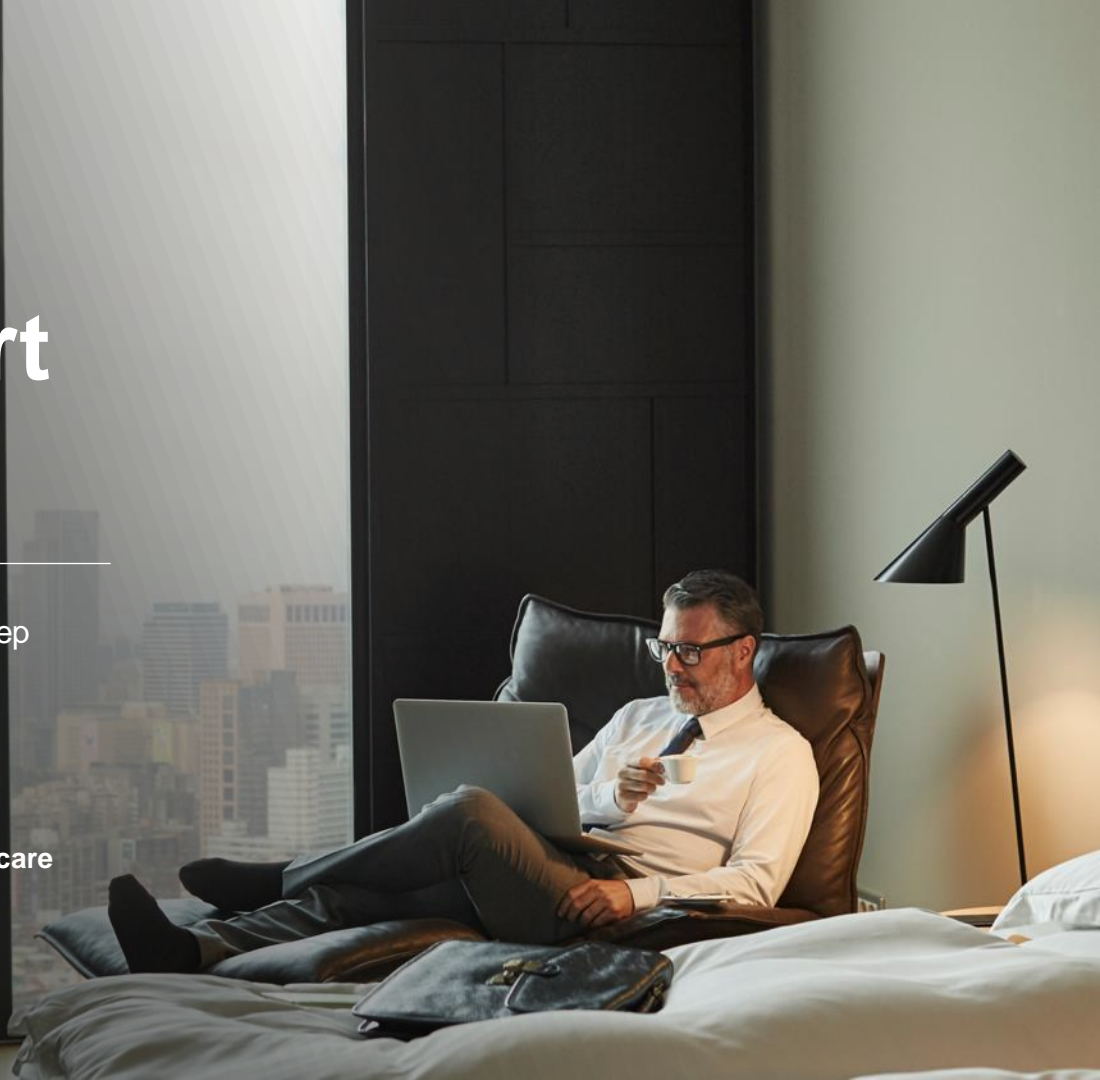
INSURANCE & PROTECTION

Put peace of mind at the heart of what you do

Deliver the bespoke travel protection solutions that keep everyone prepared for the unexpected.

Insurance Solutions

- Travel Insurance
- Specialty & Ancillary Personal Lines
- SmartDelay
- International Healthcare & Dental



We're trusted by the world's most ambitious brands



easyJet

SAGA



VISA

SEPHORA



national express



L'ORÉAL



Uber



Jumeirah
STAY DIFFERENT™

Revolut



virgin atlantic



IAG Loyalty



Insurance Services



Why us?



£3m+
Portfolio (GWP)



**Skilled underwriting
and actuarial staff**



Significant lifestyle product experience bolstered in 2014 with the acquisition of EuropAssistance UK business and programme portfolio



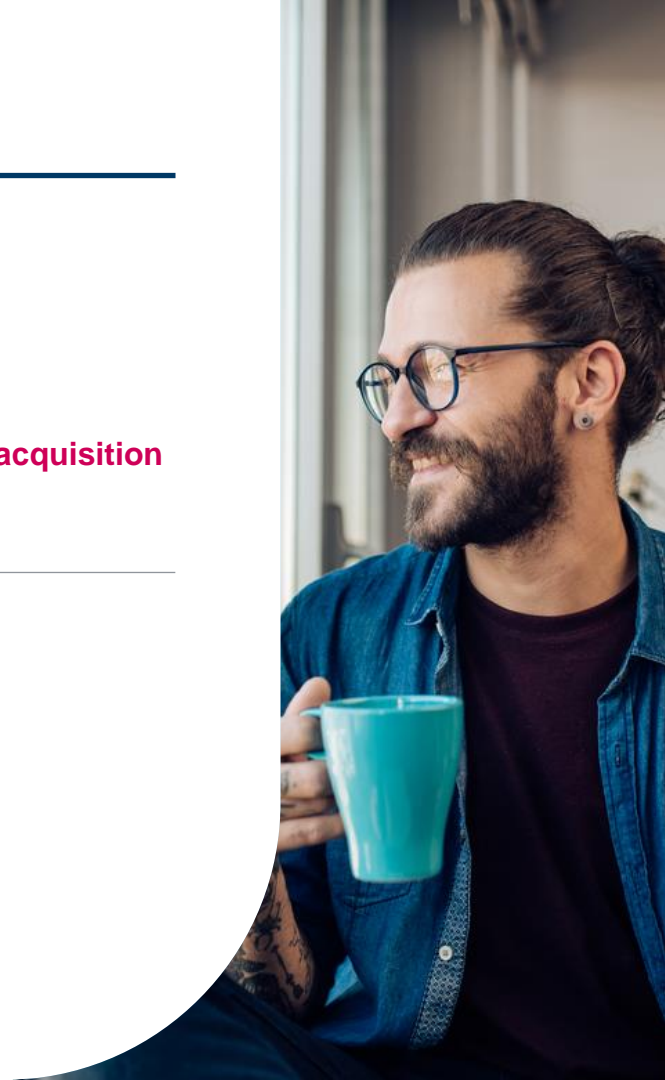
Quick responses and an entrepreneurial mindset



Our ownership structure enables a long-term outlook.



Commercialism that is hard for bigger organisations to match.



The benefits of Collinson's privately owned insurer

We are diversified

 **c.25%**

of our group revenue is generated by **insurance and assistance capabilities**



No external shareholders, we think and act nimbly, to address market demands

We operate regulated entities to cover:



In the UK, Astrenska Insurance Ltd (AIL), regulated by the PRA and FCA



For EEA business, Collinson Insurance Europe Ltd (CIEL) regulated by the Malta Financial Services Authority (MFSA)



227% solvency ratio held by AIL, at end of last fiscal period.

Independently verified by
Willis Towers Watson


**Willis
Towers
Watson**

audited by
Ernst & Young



Personal lines products



Travel Insurance

Covering a holiday
essential for your customers



Collinson Travel Insurance

Our white-labelled insurance and assistance solutions blend our group-wide travel experience, industry expertise and customer understanding

Our B2B programme portfolio insures our clients' customers in 22 countries within EEA. Our own direct to consumer travel insurance brand Columbus Direct, operates in UK and Italy. From years of direct experience, we take key learnings about customer acquisition, conversion, retention and customer care and apply this for our clients.

- Highly experienced travel underwriting credentials
- Longstanding client partnerships
- Flexible approach to product design
- Fully flexible in-house claims and assistance expertise
- Strong solvency ratio
- Real-time flight delay assistance solutions
- Embedded, stand-alone and packaged programmes

**Leading Travel
Insurance provider
across Europe**

**20% UK
Retail Market
share**

**38% Italian
D2C Retail
Market share**





European Programme solutions



Partnerships &
Intermediaries



Retail banks



OTA's



Card Issuers



Airlines



Affinity brands



Specialty Personal Lines

**Solutions that benefit
you and your
customers**



Products

We have underwriting and technical expertise across a range of ancillary and niche personal lines products including but not restricted to:



Mobile Phone Insurance



Gadget Insurance



Cycle Insurance



Excess/deductible waiver insurance



Motor breakdown



Collision Damage Waiver



Ticket cancellation



Extended warranty



Home emergency

Our products are available as ancillary, stand-alone and packaged options, underpinned by flexible and adaptable underwriting together with claims servicing options to help you strengthen your existing portfolio and grow additional revenue.

