

Simple and Effective European Distribution

Bluefriars, the incubator and insurance distribution specialist, will be on stand A82 at Manchester Central on 15th and 16th May with their guests **hub.brussels** talking about all things Europe. Eight years on from the UK's exit from the EU, firms are still experiencing difficulties with effective European distribution, and for many, costs and regulatory pressures are increasing.

Our expert team will happily talk through any issues you have had distributing your insurance products into Europe, or in sourcing business from any of the 27 EU territories.

Our on-stand team includes:

- David Plummer – Group CEO, Bluefriars Group
- John Hutchison – Managing Director, Bluefriars Brokers Limited
- Maddalena Bortoluzzi – Inward Investment Officer, hub.brussels, Belgian Embassy
- Samuel Servaes – Brussels Capital Representative, hub.brussels, Belgian Embassy

The Bluefriars team can also talk to you about building your own MGA, MGU or broker; and help you find markets for your big idea.

Bluefriars Group is a specialist incubator working with firms to grow existing and to build new-to-market insurance offers. It is registered at Lloyd's in London and Brussels and regulated in London, Prague, and Brussels.

hub.brussels is the economic development agency for Brussels. Its mission is to assist companies in establishing their businesses in Brussels to gain access to the European market.