

FullCircI Excited to Showcase the Power of SmartBroker For 'New Era' Success

[FullCircI](#), a B2B SaaS company providing insurance businesses with end-to-end client lifecycle management, part of the nCino Group, is thrilled to once again bring its specialist insurance success team to Manchester for BIBA 2025.

Brokers are facing more challenges than ever this year – from operational bottlenecks to increasing regulatory pressure. In partnership with our colleagues from Acturis, we'll be showcasing the power of our [SmartBroker](#) integration (available for BIBA members at a [25% discount](#)) to help brokers of all sizes:

- Win and retain more business in an increasingly competitive, high-premium market
- Streamline onboarding without compromising on compliance
- Stay ahead of regulatory changes, including enhanced Consumer Duty compliance
- Meet rapidly-evolving customer expectations
- Reduce errors and omissions with validated and verified company data, to achieve 100% submission accuracy

BIBA 2025's 'New Era' theme is particularly relevant to FullCircI and our broker customers this year, following our recent acquisition by nCino. Together we're building a unified customer lifecycle management solution that will help brokers replace disconnected manual processes with integrated, automated workflows to seamlessly acquire, onboard, originate, monitor, retain, and grow their customer base.

The best way to get a first look at the transformative power of SmartBroker is with a live demo. Find us on **stand C59**. Our team, led by Ashleigh Gwilliam, Director of Insurance Industry Growth, will be on hand to discuss your unique challenges, how we can solve them faster, and the cool new tech we're constantly developing to power a 'New Era' of broking success.

For us, 'New Era' also means driving multicultural awareness and meaningful change across the industry. So, we're delighted to invite delegates to join us from 3pm for an exclusive cocktail hour, hosted with our friends from iCAN, the Insurance Cultural Awareness network.

The fun doesn't end there... Try your hand at shadow boxing against Anthony Joshua in our Boxbollen challenge and compete to win a pair of Meta RayBan sunglasses.

Get ahead of the competition and [book a discovery meeting](#) in advance of BIBA 2025.

We cannot wait to reconnect with friends, peers and colleagues, and make many new connections. See you there.

About FullCircI

FullCircI is a B2B SaaS company that aligns regulation with customer acquisition to boost business efficiency. Its global solutions enhance revenue growth, manage risk and compliance and streamline customer onboarding – reducing acquisition costs and fostering positive customer relationships.

With millions of actionable insights delivered daily, FullCircl offers a near real-time record of companies, officers, and shareholders, while simplifying due diligence checks like KYB, KYC and AML to elevate experiences across the entire customer journey. FullCircl is an nCino company (NASDAQ:NCNO), bringing together people, AI and data to power a new era in regulated business.

www.fullcircl.com